#### **A Course on Ethics**

## **Human Behavior**

Saad Haj Bakry

**Human Behavior Motivations:** Objectives / **Morality** 



#### **ENVIRONMENT**



Motivati ons



**Behavior:** 

**Practice** 

**Behavior** 

Viewing

Viewing: Understanding Knowledge



Human **Behavior Process** 

**Thinking** 



**Control** 

SELF-**CONTROL** 

Responsibility: Self Driven

Responsi bility

Thinking: Attitude / Decision

**ENVIRONMENT** 

Saad Haj Bakry

#### **Motivations**

- ☐ General:
  - > Principles & Ethical Values
  - > Sense of responsibility.
- ☐ Special
  - > Objectives concerned with the problem considered,

### Viewing

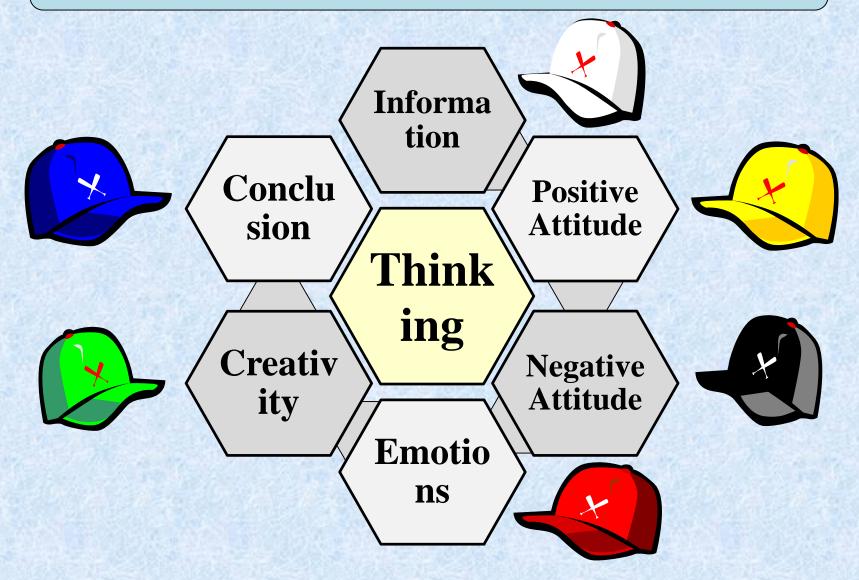
- ☐ Seeking knowledge for the the problem
- ☐ Views: 360 g NOT from the door's hole.
- ☐ Structured views
  - > STOPE View
  - Six hats [De Bono]
  - > SWOT Analysis

Supports parallel thinking

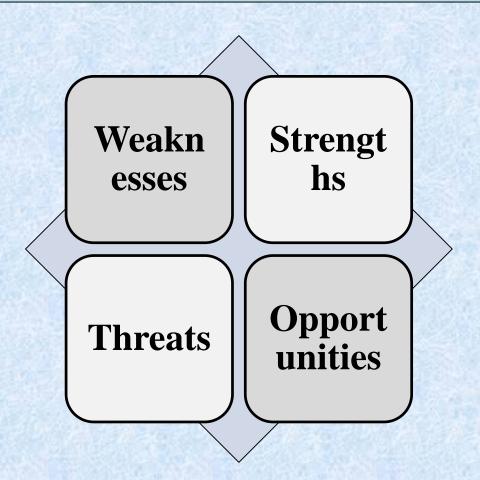
#### **Thinking**

- ☐ Parallel Thinking
  - > SWOT / Six Hates / STOPE
- ☐ Six sigma analytical process: DMAIC
  - Define / Measure / Analyze / Improve / Control.
- ☐ "Time" as a Factor
- □ (Various other thinking processes).

### Six Hats Thinking



# SWOT Thinking



### Responsibility: Knowledge (K)

**□** K Enthusiasm Acquisition & Comprehension  $\square$  K Application: *Live K*  $\square$  K Sharing ☐ Use of ICT for K Activation & Sharing ☐ K Creation & Innovation ☐ Investment in K **Seeking Wisdom.** 

### Responsibility: Social

- ☐ Adherence to Laws & Regulations
- ☐ High Work Performance Standard
- ☐ Interaction with the Society
  - & Response to Needs
- □ Voluntary Work: Conventional & Innovative
- ☐ Behavior Control Using *Emotional Intelligence*
- **□** Duties before Rights

### Responsibility: International

**☐** Dialogue NOT Conflict of Civilizations ☐ Pluralism **☐** Equality ☐ Mutual Respect ☐ Cooperation: Win-Win Relationships ☐ Preservation & Care for the Environment

#### **Control**

- ☐ Responsibility-Based / Self Controls.
  - > Free / Voluntary
  - ➤ Vineet Nayar: "Employee First NOT Customer"
- ☐ Regulatory / (NOT Self Control)
  - > Compulsory
- ☐ Technical: To Enforce Compulsory Controls

#### Behavior: Ingredients (KAP)

- ☐ Knowledge.
  - > "Viewing": How well is it done
- ☐ Attitude. (NOT Self Control)
  - > "Motivation": General / Special
  - > "Thinking, Responsibility & Control"
- ☐ Practice: *Action*

#### Behavior: Improvement (ACSM)

- ☐ Advocacy.
  - > Supporting Behavior Requirements
- **□** Communication
  - > Awareness / Discussion / K Sharing
- **☐** Social Mobility
  - > Mass Movement

#### **Environment:** Makes & Breaks

**Enabling the Right Environment:** 

Who is Responsible:

Family / Education / Media

**Local / International Environment** 

