

## THE YOUNG ENTREPRENEUR'S GUIDE

from misshapen or odd-sized feet due to polio or other illness. She originally sold the shoes from her Chicago home, but the demand for them became so great that she opened a store called "Zully's." Her store's annual revenue was \$55,000 in 1993, according to the *Journal*.

**Tips**

- Disabled people who receive federal disability assistance of any kind should investigate whether earnings from a home-based business could jeopardize their payments. Inquiries should be addressed to the local office of the Social Security Administration.

**RESOURCES****Books**

For a very clear, entrepreneur-oriented discussion of the income statement, see Chapter 10, "Accounting and Management Decision Making," in *The New Portable MBA*, edited by Eliza G.C. Collins and Mary Anne Devanna (New York: John Wiley & Sons, Inc., 1995).

*How to Start, Expand & Sell a Business* by James C. Comiskey is a guide to the creation of wealth through entrepreneurship (Santa Barbara, CA: Venture Perspective Press, 1985).

**Other Resources**

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